



Protect 2014

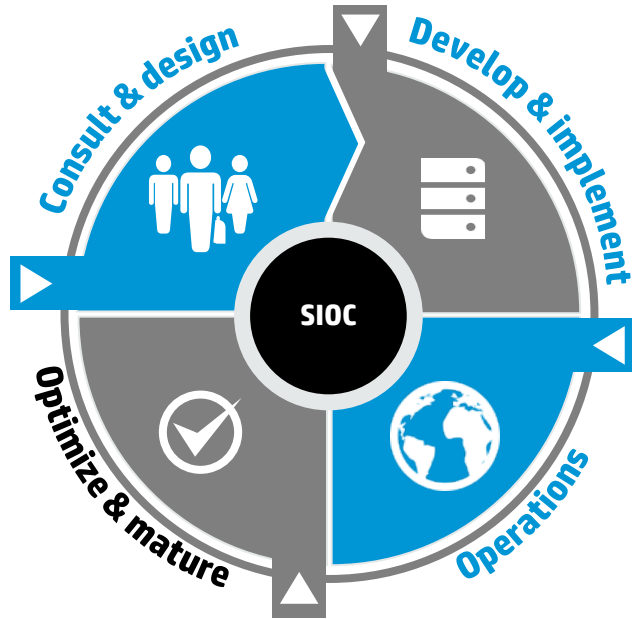
Washington, D.C. September 8-11

State of Security Operations

Roberto Sandoval / September 2014

Security Intelligence & Operations Consulting

Founded: 2007



hp.com/go/sioc

The best in the world at building state of the art security operations capabilities/cyber defense programs.

Experience

- 35+ SOC builds
- 100+ SOC assessments
- 30+ SIOC consultants worldwide
- Over 100 years of cumulative SOC experience

Solution approach

- People, process & technology

Accelerated success

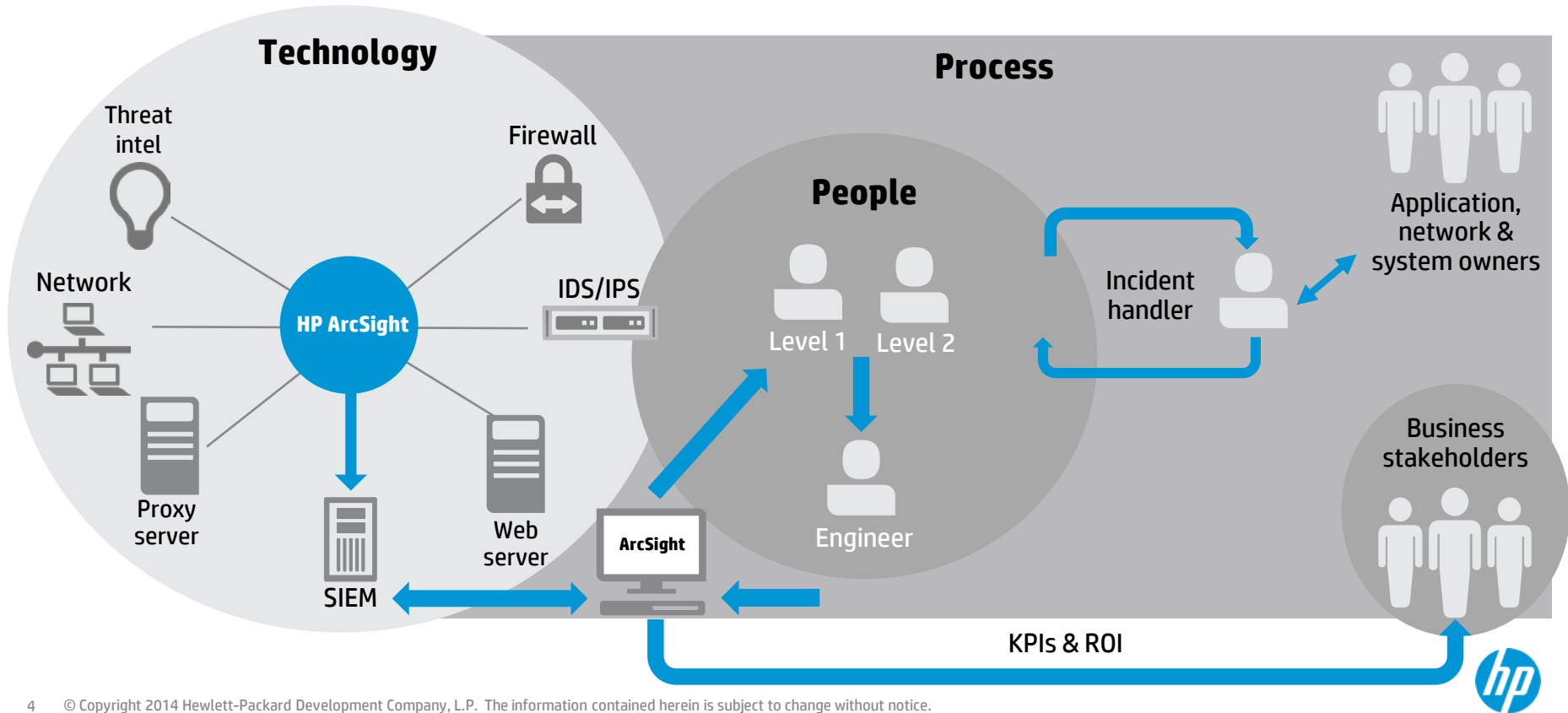
- Mature project methodology
- Best practices
- Extensive intellectual capital

State of Security Operations 2014

- Publish date: January 28, 2014
- First-of-its-kind industry report
- Based on 5 years of assessment data
 - -93 assessments performed in 13 countries
- Key findings
- Customer examples
- Industry-specific statistics and findings
- Assessment methodology
 - **People, process, technology, and business**



Assessment scope



Assessment methodology



- Mission
- Accountability
- Sponsorship
- Relationship
- Deliverables
- Vendor engagement
- Facilities

- Training
- Certifications
- Experience
- Skill assessments
- Career path
- Leadership

- Operational processes
- Analytical processes
- Business processes
- Technology processes

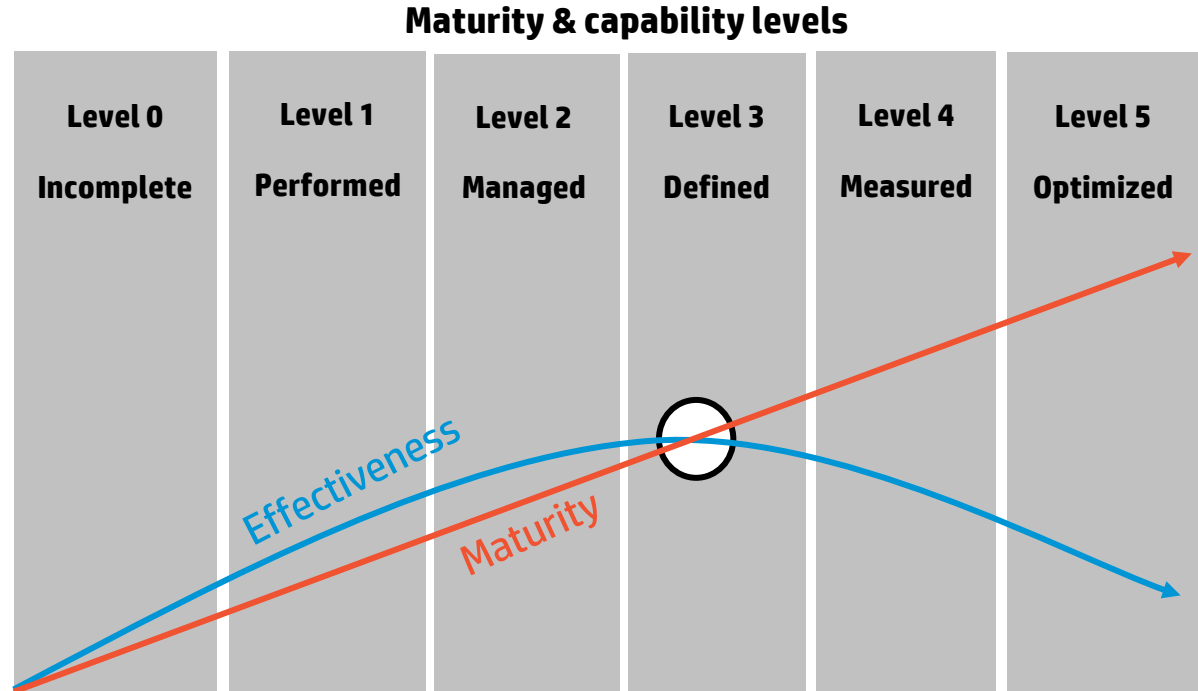
- Architecture
- Data collection
- Monitoring
- Correlation
- Infrastructure planning



Maturity and capability levels

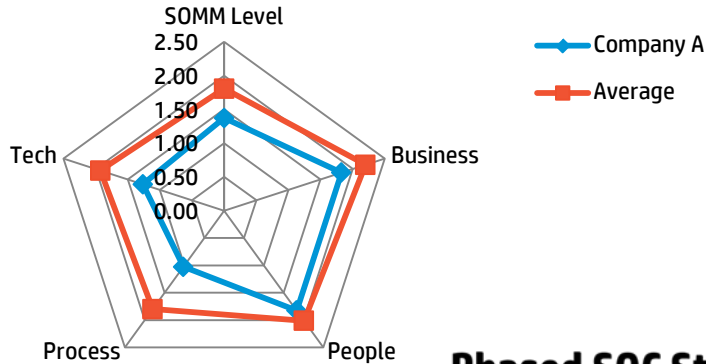
Assessment methodology

- Quantitative assessment of business, people, process and technology
- Based on Carnegie Mellon – *Software Engineering Institute's - Capability Maturity Model for Integration (SEI-CMMI)*
- Year-to-year trends and comparisons across industries



SOC Discovery Assessment

Industry comparison



Phased SOC Strategy

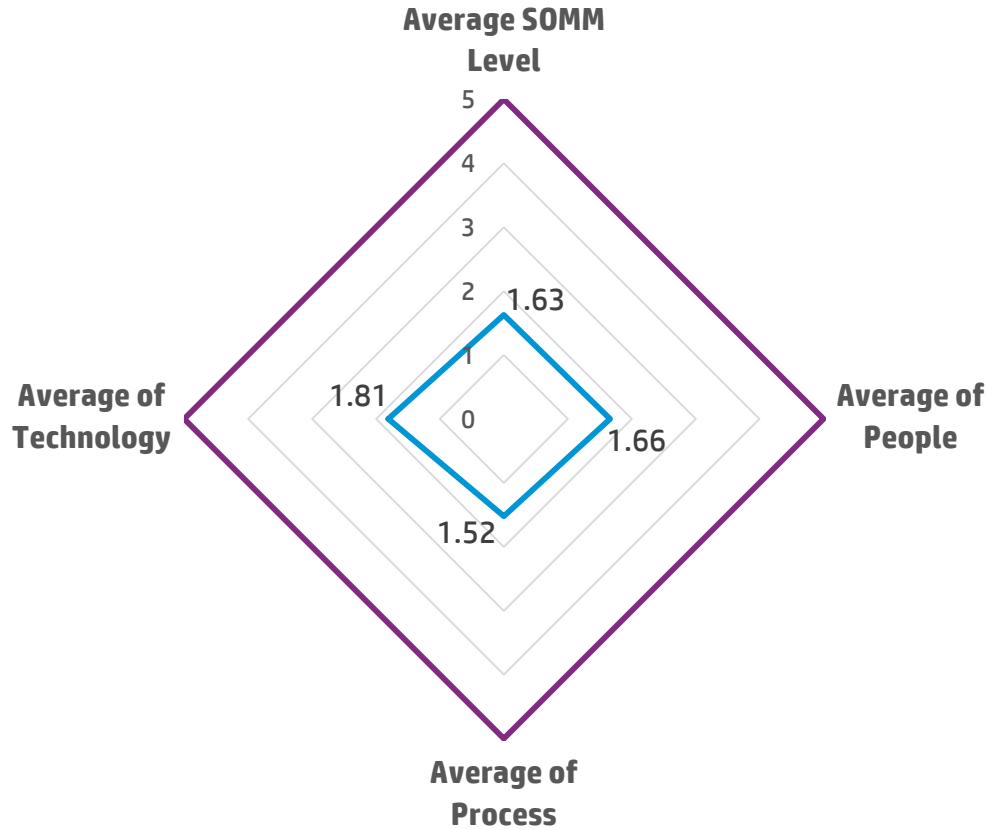
	Current	Phase 1	Phase 2	Phase 3
Timeline		6 mos	1 yr	2 yr
SOMM Target	1.6	2.0	2.5	3.0
Use Cases	Logging	Perimeter, compliance	Insider Threat, APT	Application Monitoring
Staffing	Ad hoc	4 x L1, 1 x L2	8 x L1, 2x L2	12 x L1, 2x L2, 2x L3
Coverage	8x5	8x5	12x7	24x7

Capability & maturity baseline

Maturity Assessment	Score	Comments
Business	2.44	
Mission	1.86	
Accountability	1.21	
Sponsorship	2.18	
Relationship	2.15	
Deliverables	3.00	
Vendor Engagement	2.67	
Facilities	1.27	
People	1.82	
General	1.98	
Training	2.61	
Certifications	1.58	
Experience	2.00	
Skill Assessments	0.88	
Career Path	1.92	
Leadership	1.50	
Process	0.63	
General	2.01	
Operational Process	1.67	
Analytical Process	0.00	
Business Process	0.00	
Technology Process	0.00	
Technology	2.60	
Architecture	1.54	
Data Collection	3.69	
Monitoring	1.50	
Correlation	1.37	
General	2.13	
Overall SOMM Level	1.69	

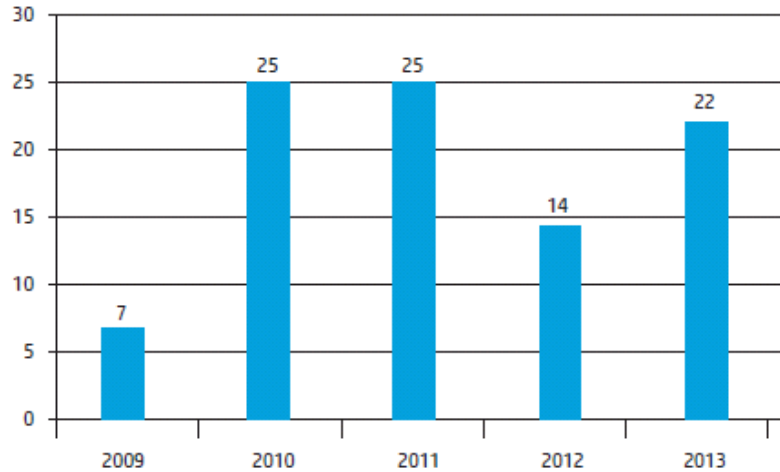


Totals through November 2013

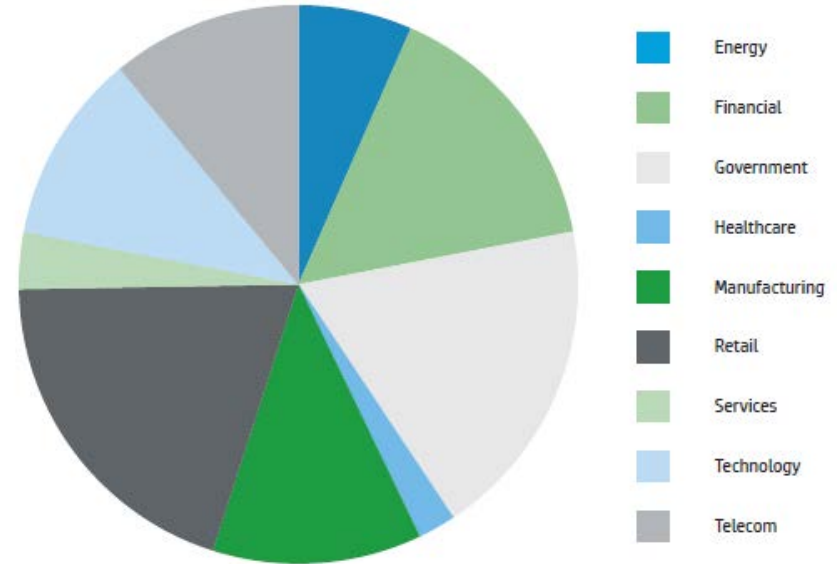


Totals through November 2013

Assessments per year

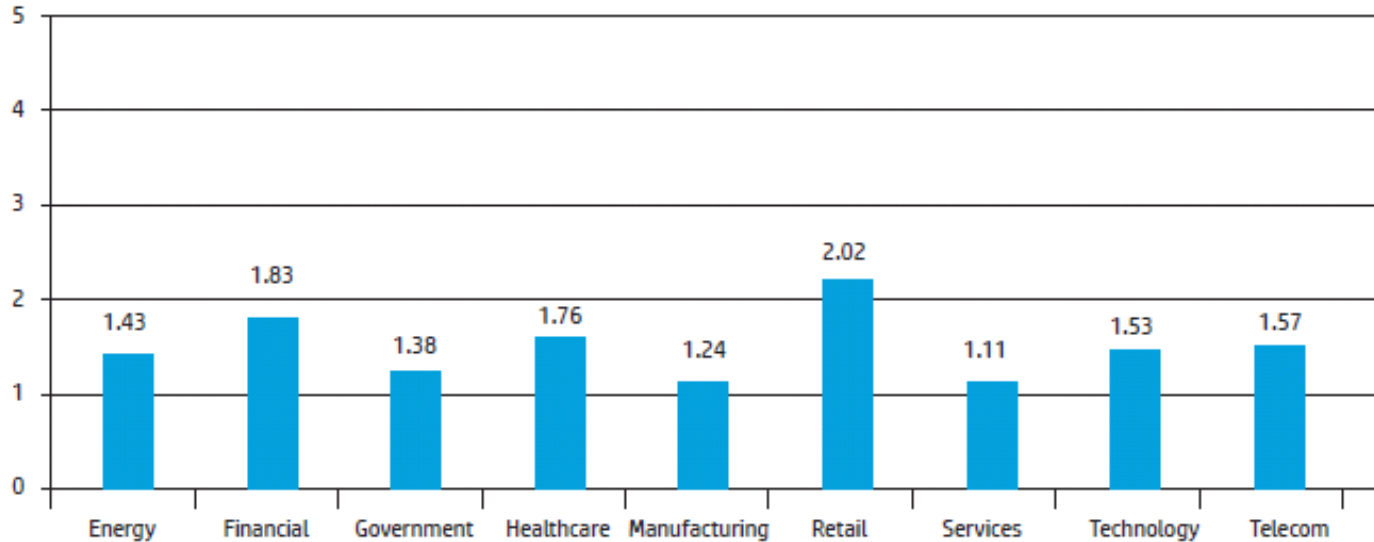


Total Assessments by Industry



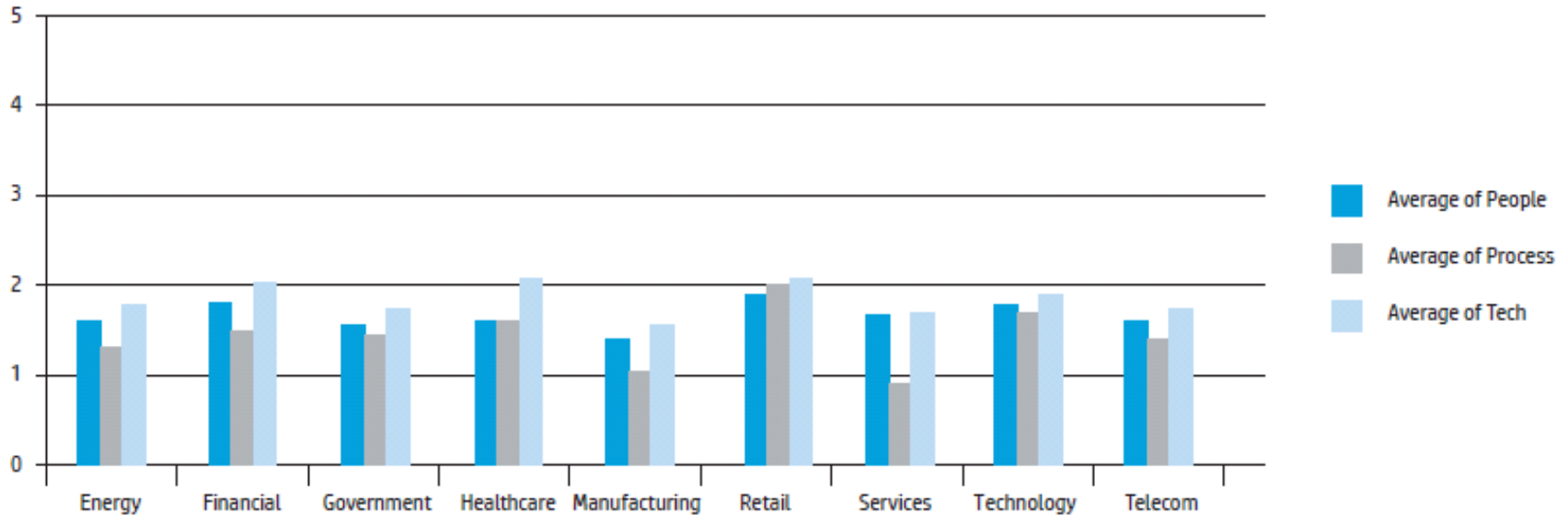
Totals through November 2013

Average SOMM Score by Industry



Totals through November 2013

Average SOMM Score by industry by assessment area



Challenge #1: Lack of organizational support

SOCs do not operate in a vacuum

SOCs **must** interact with every part of the organization they are monitoring & protecting

Without an executive sponsor and support of the SOC's mission from the entire organization, a SOC will be ineffective



Challenge #2: Over reliance on technology

Organizations often spend most of their security budget on technology. This results in improperly staffed/skilled operations teams

Staffing the proper skills is required to achieve the goals of the organization

Human analytical capability is required to detect and respond to modern threats



Challenge #3: Basics are overlooked

The basics of IT security are extremely important and commonly overlooked – Asset management, user ID administration, information classification and vulnerability management

Centralization and correlation of these data feeds in a SIEM is essential for basic capabilities of a security organization



Challenge #4: Focus on compliance

Compliance does not equal security

Compliance is a side effect of a highly capable threat detection function; effective detection does not result from compliance alone



Challenge #5: Set it and forget it

Organizations often spend a lot of resources building up a security operations capability but focus crumbles after the first goals are achieved

Continuity of focus must continue as a SOC ages in order to ensure effectiveness over time



Challenge #6: Inability to prioritize

It is difficult and costly to protect everything

A successful SOC requires clear priorities determined by a **risk-based** approach



For more information

Attend these sessions

- Tuesday, 5:00 pm, BB3055
5G/SOC: How the world's most advanced SOC's are leading the way
- Wednesday, 5:10 pm, BB3269
Analysts assemble! Tips for successful security analyst recruitment, assessment, and retention
- Thursday, 10:00 am, PN3268
Beyond real-time: Finding advanced threats with advanced analytics

Visit these demos

- DEM03546 – HP Security Operations Center
- DEM0301 – Hunting Cyber Criminals
- DEM0302 – Succeed with SIEM

After the event

- Contact your sales rep
- HP Security Intel & Ops Consulting: <http://hp.com/go/sioc>
- Report: [hp.com/go/StateOfSecOps](http.com/go/StateOfSecOps)
- Blog: [hp.com/go/securityproductsblog](http.com/go/securityproductsblog)
- SOC Maturity Assessment Solution brief: <http://h20195.www2.hp.com/V2/GetDocument.aspx?docname=4AA4-4144ENW&cc=us&lc=en>



Please give me your feedback

Session BB3260 Speaker Roberto Sandoval

Please fill out a survey.

Hand it to the door monitor on your way out.

Thank you for providing your feedback, which helps us enhance content for future events.



Thank you





Make it matter.