



**Hewlett Packard
Enterprise**

Technology and Solutions Summit 2018

The Hague 19 – 23 March

Obtaining Knowledge Credits during TSS



Knowledge Credits are available to Partner Delegates during HPE TSS

Knowledge Credits program overview

Knowledge Credits form an integral part of the FY19 Partner Ready entry program criteria.

They are a mechanism for recognizing partner employee investment in continuous learning courses and events that grow product and solutions knowledge.

Knowledge Credit eligible activities include TekTalks, NPI training, portfolio overview training, but also participation in major knowledge transfer events like HPE TSS.

How many Knowledge Credits can you earn during TSS?

Attending HPE TSS allows you to collect Knowledge Credits for the different Partner Ready specializations your company holds. As a participant - holding a qualifying certification- you can gain up to 150 Knowledge Credits towards your company's Data Center, Aruba Networking and Services Knowledge Credit targets.

Conditions to earn Knowledge Credits

Before the event starts

You must hold an eligible certification that allows you to earn Knowledge Credits.

To view the list of sales and technical certifications eligible to earn Knowledge Credits, [click here](#).

During the event

Your attendance to various offered activities needs to be equal to or exceed 15 hours. Attendance will be recorded via badge scans.

IMPORTANT NOTE: In order to meet the minimum threshold of 15 hours, your personal badge needs to be scanned before entering each of the (break-out) session rooms or during any other special room visit.

Reaching minimum 15 hours of attendance:

The following activities will be taken into account for tracking your personal attendance.

- a. Through the session booking tool, you can register for break-out, lab or demo sessions (ranging between 1 and 2 hours per session)
- b. You can take 1 or multiple visits to the New Technology room and/or Pre-sales Suite.
- c. You can take an exam offered at the onsite Testing Center.

Conditions to earn Data Center, Aruba Networking and/or Services Knowledge Credits

1. Your company must be flagged as a Candidate or be fully approved for the specialization the company wants to receive credits for.

KC categories	Company is minimum flagged as candidate for the following specializations
Data Center	Silver Data Center, Gold Server, Gold Storage, Gold Data Center Networking, Platinum CI
Aruba Networking	Silver, Gold, Platinum Partner Ready for Networking
Services	Silver or Gold Partner Ready Services partner

2. As a participant, your company will be awarded with 25 Knowledge Credits only if you attend a **minimum of 3 sessions** from the sessions labelled within the session booking as being KC eligible towards a particular KC category.

Min sessions to attend	Session specified as “KC eligible” within the session booking tool for	# of Knowledge Credits to obtain
3	Data Center	25 Data Center Credits
3	Aruba Networking	25 Aruba Networking Credits
3	Services	25 Services Credits

In case you extend your attendance and attend even more sessions from the same KC category, you can double the number of Knowledge Credits and obtain 50 Knowledge Credits per KC category.

Need support?

Email: clsupport.emea@hpe.com